#### **CERTIFICATE**

### S-H OpCo Carmel Valley, LLC DBA Brookdale Carmel Valley

State of	) SS:
County of	)
	nual Report for S-H OpCo Carmel Valley, LLC DBA Brookdale Carmel Valley ents thereto are correct to the best of my knowledge and belief.
	are contract form in use or offered to new residents at Brookdale Carmel Valley ed by the Department.
As of the date of liquid reserve.	this certification, S-H OpCo Carmel Valley, LLC is maintaining the required
	Carrey Beers Secretary
Sworn and subso a Notary Public, of April, 2018	this day
Not	(Notarial Seal)
My commission	expires:

## FORM 1-1 RESIDENT POPULATION

Line	Continuing Care Residents	TOTAL
[1]	Number at beginning of fiscal year	152
[2]	Number at end of fiscal year	102
[3]	Total Lines 1 and 2	254
[4]	Multiply Line 3 by ".50" and enter result on Line 5.	x.50
[5]	Mean number of continuing care residents	127.0
	All Residents	
[6]	Number at beginning of fiscal year	152
[7]	Number at end of fiscal year	121
[8]	Total Lines 6 and 7	273
[9]	Multiply Line 8 by ".50" and enter result on Line 10.	x.50
[10]	Mean number of all residents	136.5
[11]	Divide the mean number of continuing care residents (Line 5) by the mean number of all residents (Line 10) and enter the result (round to two decimal places).	93.04%

#### FORM 1-2 ANNUAL PROVIDER FEE

Line		TOTAL
[1]	Total Operating Expenses (including depreciation and debt service- interest only)	\$ 14,695,000
[a]	Depreciation \$ 292,00	00
[b]	Debt Service (Interest Only)	<del></del>
[2]	Subtotal (add Line 1a and 1b)	\$ 292,000
[3]	Subtract Line 2 from Line 1 and enter result.	\$ 14,403,000
[4]	Percentage allocated to continuing care residents (Form 1-1, Line 11)	93.04%
[5]	Total Operating Expense for Continuing Care Residents	-
	(multiply Line 3 by Line 4)	\$ 13,401,000
[6]	Total Amount Due (multiply Line 5 by .001)	
		x .001
		\$ 13,401

PROVIDER: S-H OpCo Carmel Valley, LLC

COMMUNITY: Brookdale Carmel Valley

Vendor Number:

0000103714

Name

DEPARTMENT OF SOCIAL SERVICES

Check Date:

04/24/2018

Check No.

00069606

Invoice Number	r Invoice Date	Payment Message		Voucher ID	Bus. Unit	Pay on Behalf of:
		Gross Amount	Discount Taken	Paid Amount		
04201813401.00	04/20/2018	2017 ANNUAL REPORT		00014146	24432	Brookdale Carmel Valley
and the second of the second		13,401.00	0.00	13,401.00		

 $\ \, \text{TO ENSURE PAYMENTS, REMIT TO ADDRESS AND THE COMMUNITY NAME AND ADDRESS ARE REQUIRED ON YOUR INVOICES} \;\; . \\$ 

**Gross Amount Total** 

\$13,401.00

**Discount Taken Total** 

\$0.00

Paid Amount Total

\$13,401.00

Tear Here

#### THE BACK OF THIS DOCUMENT CONTAINS AN ARTIFICIAL WATERMARK - HOLD AT AN ANGLE TO VIEW

Brookdale Senior Living Inc. C/O 6737 West Washington Street, Suite# 2300, Milwaukee, WI 53214 1-866-434-8312

Check Date:

04/24/2018

Vendor Number: 0000103714

00069606 Check No. WELLS FARGO BANK NA WELLS FARGO BANK NA

Van Wert, OH 45891

56-382/412

Pay Amount

\*\*\*\*THIRTEEN THOUSAND FOUR HUNDRED AND ONE AND XX / 100 DOLLAR\*\*\*\*

\$13,401.00\*\*\*

Pay To The Order Of

Pay

DEPARTMENT OF SOCIAL SERVICES

744 P ST

MS 3-67 SACRAMENTO, CA 95814

Void After 90 Days



#### CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 12/28/2017

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER	CONTACT Willis Towers Watson Certificate Center			
Willis of Illinois, Inc. c/o 26 Century Blvd P.O. Box 305191	PHONE: (A/C, No, Ext): 1-877-945-7378  E-MAIL ADDRESS: certificates@willis.com	467-2378		
Nashville, TN 372305191 USA	INSURER(S) AFFORDING COVERAGE	NAIC#		
Nashville, in Sylvetti ou	INSURER A: Underwriters at Lloyd's London	15792		
INSURED	INSURER B: Continental Insurance Company	35289		
Brookdale Senior Living, Inc.	INSURER C: American Casualty Company of Reading, PA	20427		
111 Westwood Place Suite 400	INSURER D: National Union Fire Insurance Company of P	19445		
Brentwood, TN 37027	INSURER E: Columbia Casualty Company	31127		
	INSURER F:			
	 DEVICION NUMBER.			

CERTIFICATE NUMBER: W4886497 REVISION NUMBER: COVERAGES THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS. POLICY EFF (MM/DD/YYYY) POLICY EXP ADDL SUBR INSD WVD LIMITS INSR TYPE OF INSURANCE POLICY NUMBER 1,000,000 COMMERCIAL GENERAL LIABILITY EACH OCCURRENCE X DAMAGE TO RENTED 100,000 S PREMISES (Ea occurrence) X CLAIMS-MADE OCCUR MED EXP (Any one person) \$ × Professional Liability A 12/31/2017 12/31/2018 1,000,000 SB-LTCA-01635-17 PERSONAL & ADV INJURY \$ 3,000,000 \$ GENERAL AGGREGATE GEN'L AGGREGATE LIMIT APPLIES PER: 1,000,000 PRODUCTS - COMP/OP AGG \$ PRO-JECT X LOC POLICY Deductible \$ 100.000 OTHER: COMBINED SINGLE LIMIT (Ea accident) 1,000,000 \$ **AUTOMOBILE LIABILITY** 

SCHEDULED AUTOS 04/01/2017 04/01/2018 OWNED AUTOS ONLY 4031698072 BODILY INJURY (Per accident) \$ В NON-OWNED AUTOS ONLY Ded. \$1,000 PROPERTY DAMAGE (Per accident) HIRED AUTOS ONLY Comp & Coll \$ \$ × 25,000,000 S EACH OCCURRENCE UMBRELLA LIAB **OCCUR** A 25,000,000 12/31/2017 12/31/2018 SB-T-TCAX-01460-17 AGGREGATE \$ **EXCESS LIAB** × X CLAIMS-MADE \$ RETENTION \$ DED × PER STATUTE WORKERS COMPENSATION AND EMPLOYERS' LIABILITY 1,000,000 E.L. EACH ACCIDENT ANYPROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? No 01/01/2018 01/01/2019 NIA 5082521444 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ (Mandatory in NH)
If yes, describe under
DESCRIPTION OF OPERATIONS below 1,000,000 E.L. DISEASE - POLICY LIMIT \$

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required) Crime Coverage Includes: Inside/Outside Premises; Money Orders and Counterfeit Paper Currency; Depositors Forgery Coverage and Computer Coverage; Loss of Client Assets. SEE ATTACHED

04-173-14-60

CERTIFICATE HOLDER	CANCELLATION
	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
Brookdale Carmel Valley 13101 Hartfield Avenue	AUTHORIZED REPRESENTATIVE
San Diego, CA 92130	Condreal aris

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BODILY INJURY (Per person)

Deductible

\$5,000,000

\$50,000

ANY AUTO

D

12/31/2017 12/31/2018 Limit

AGENCY CUSTOMER ID:	
1.00#-	



#### ADDITIONAL REMARKS SCHEDULE Page 2 of 2

AGENCY Willis of Illinois, Inc.		NAMEDINSURED Brookdale Senior Living, Inc. 111 Westwood Place
POLICY NUMBER See Page 1		Suite 400 Brentwood, TN 37027
CARRIER	NAIC CODE	
See Page 1	See Page 1	EFFECTIVE DATE: See Page 1

ADDITIONAL REMARKS

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,

FORM NUMBER: \_\_\_25 FORM TITLE: Certificate of Liability Insurance

Insured: Brookdale Carmel Valley, 13101 Hartfield Avenue, San Diego, CA 92130

Other Named Insured: BKD Twenty-One Management, Inc.

INSURER AFFORDING COVERAGE: National Union Fire Insurance Company of Pittsburgh

TYPE OF INSURANCE:

LIMIT DESCRIPTION: LIMIT AMOUNT:

Employment Practices Liability Aggregate

\$10,000,000 Defense Costs

Limit Incl Retention

\$250,000

INSURER AFFORDING COVERAGE: Columbia Casualty Company

NAIC#: 31127

NAIC#: 19445

TYPE OF INSURANCE:

LIMIT DESCRIPTION:

LIMIT AMOUNT:

Excess AL(15M x Primary)

Each Incident

\$15,000,000

Aggregate

\$15,000,000

#### S-H OpCo Carmel Valley, LLC

**Financial Statements** 

December 31, 2017 and 2016

(With Independent Auditors' Report Thereon)



#### S-H OpCo Carmel Valley, LLC

#### **Table Of Contents**

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#### INDEPENDENT AUDITORS' REPORT

To the Member of S-H OpCo Carmel Valley, LLC

We have audited the accompanying financial statements of S-H OpCo Carmel Valley, LLC (the "Company"), which comprise the balance sheets as of December 31, 2017 and 2016, and the related statements of operations, changes in member's equity, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of S-H OpCo Carmel Valley, LLC as of December 31, 2017 and 2016, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

LBMC, PC

Brentwood, Tennessee March 28, 2018

#### S-H OpCo Carmel Valley, LLC Balance Sheets December 31, 2017 and 2016 (in thousands)

		2017	9	2016
Assets	34		<i>0-</i>	
Current assets:				
Accounts receivable, net	\$	858	\$	887
Other current assets		111		168
Total current assets		969		1,055
Restricted cash		5,090		4,052
Property and equipment, net		1,435		1,585
Other assets	9 <del></del>	238	Y1	258
Total assets	\$	7,732	\$	6,950
Liabilities and Member's Eq	uity			
Current liabilities:				
Accounts payable	\$	267	\$	88
Accrued expenses		636		548
Deferred revenue		187	-	311
Total current liabilities		1,090		947
Deferred lease costs		678		753
Other long term liabilities		310		263
Total liabilities		2,078		1,963
Member's equity		5,654		4,987
Total liabilities and member's equity	\$	7,732	\$	6,950

# S-H OpCo Carmel Valley, LLC Statements of Operations For the years ended December 31, 2017 and 2016 (in thousands)

	2017	2016
Revenue: Resident services	\$ 13,980	\$ 13,835
Expenses:		
Community operating expense	9,091	8,355
General and administrative expense	1,412	1,438
Facility lease expense	2,879	2,878
Depreciation	292	206
Real estate tax	325	283
Management fees to related party	696	687
Total expenses	14,695	13,847
Net loss	\$ (715)	\$ (12)

# S-H OpCo Carmel Valley, LLC Statements of Changes in Member's Equity For the years ended December 31, 2017 and 2016 (in thousands)

Balance as of December 31, 2015	\$	5,046
Member distributions, net		(47)
Net loss	. <u></u>	(12)
Balance as of December 31, 2016		4,987
Member contributions, net		1,382
Net loss	(	(715)
Balance as of December 31, 2017	\$	5,654

# S-H OpCo Carmel Valley, LLC Statements of Cash Flows For the years ended December 31, 2017 and 2016 (in thousands)

		2017		2016
Cash flows from operating activities:				
Cash received from residents	\$	14,005	\$	13,978
Cash paid to suppliers and employees		(11,254)		(10,690)
Cash paid for facility lease		(2,955)		(2,849)
Net cash provided by (used in) operating activities		(204)		439
Cash flows from investing activities:				
Purchases of property and equipment		(140)		(596)
Change in restricted cash		(1,038)		204
Net cash used in investing activities		(1,178)		(392)
Cash flows from financing activities - member contributions				
(distributions), net		1,382		(47)
Net change in cash		-		=
Cash at beginning of year	v.			
Cash at end of year;	\$	-	\$\$	
Reconciliation of net loss to net cash provided by (used in) operating activities:				
Net loss	\$	(715)	\$	(12)
Adjustments to reconcile net loss to net cash provided by (used in) operating activities:				
Depreciation		292		206
Straight-line lease expense (income)		(76)		29
Provision for doubtful accounts		58		96
(Increase) decrease in:				
Accounts receivable		(30)		23
Other current assets		57		75
Other assets		20		(50)
Increase (decrease) in:				
Accounts payable and accrued expenses		267		(29)
Deferred revenue		(124)		25
Other long term liabilities		47	0	76
Net cash provided by (used in) operating activities	\$	(204)	\$	439

(dollars in thousands except as where otherwise stated)

#### (1) Organization

S-H OpCo Carmel Valley, LLC (the "Company") is an operator of a senior living community (the "Community") in San Diego, California. The Company is committed to providing senior living solutions through a property that is designed, purpose-built and operated to provide the highest quality service, care and living accommodations for residents. The Community offers a variety of living arrangements and services to accommodate all levels of physical ability and health. The Community has 24 memory care units, 90 assisted living units, and 45 skilled nursing beds on one campus.

#### (2) Summary of Significant Accounting Policies

#### **Basis of Presentation**

The accompanying financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP"). The significant accounting policies have been summarized below.

The State of California (the "State"), under Health and Safety Code Chapter 10, requires the Company to provide financial statements, which include cash flows presented using the direct method. In accordance with this requirement, the Company has presented cash flows and related reconciliations of net loss to cash flows provided by (used by) operating activities using the direct method for the years ended December 31, 2017 and 2016.

#### **Use of Estimates and Assumptions**

The preparation of the financial statements in accordance with GAAP requires management to make estimates and assumptions that affect amounts reported and disclosures of contingent assets and liabilities in the financial statements and accompanying notes. Although these estimates are based on management's best knowledge of current events and actions that the Company may undertake in the future, actual results may be different from the estimates.

#### Revenue Recognition

#### (1) Resident Fees

Resident fee revenue is recorded when services are rendered and consists of fees for basic housing, support services and fees associated with additional services such as personalized health and assisted living care. Residency agreements are generally for a term of 30 days to one year, with resident fees billed monthly in advance. Revenue for certain skilled nursing services and ancillary charges is recognized as services are provided and is billed monthly in arrears.

(dollars in thousands except as where otherwise stated)

#### (2) Community Fees

Community fees are upfront fees paid by a resident in order to move into the Community. The fees are non-refundable and are recorded initially as deferred revenue. The deferred revenue amounts are amortized as resident fee revenue using the straight-line method over the estimated length of a resident's stay, which approximates 3 years. The deferred revenue related to community fees amounted to \$53 and \$66 as of December 31, 2017 and 2016, respectively, and is included in other long term liabilities on the accompanying balance sheets.

#### **Restricted Cash**

Restricted cash consist principally of deposits required by the California Department of Social Services ("CDSS").

#### Accounts Receivable

The Company reports accounts receivable net of an allowance for doubtful accounts, to represent its estimate of the amount that ultimately will be realized in cash. The allowance for doubtful accounts was \$34 and \$88 as of December 31, 2017 and 2016, respectively. The adequacy of the Company's allowance for doubtful accounts is reviewed on an ongoing basis, using historical payment trends, write-off experience, and analyses of receivable portfolios by payor source, receivables aging, and specific accounts. Adjustments are made to the allowance estimate as necessary. Late or interest charges on delinquent accounts are not recorded until collected.

Billings for services under third-party payor programs are recorded net of estimated retroactive adjustments, if any, under reimbursement programs. Retroactive adjustments are accrued on an estimated basis in the period the related services are rendered and adjusted in future periods or as final settlements are determined. Contractual or cost related adjustments from Medicare or Medicaid are accrued when assessed (without regard to when the assessment is paid or withheld). Subsequent positive or negative adjustments to these accrued amounts are recorded in net revenues when known. At December 31, 2017 and 2016, approximately 63% and 47%, respectively, of the Company's accounts receivable was covered by various third-party payor programs, including Medicare and Medicaid. Approximately 37% and 35% of the Company's resident services revenue for the years ended December 31, 2017 and 2016, respectively, was attributable to various third-party payor programs, including Medicare and Medicaid programs.

#### **Property and Equipment**

Property and equipment are recorded at cost. Renovations and improvements, which improve and/or extend the useful life of the asset are capitalized and depreciated over their estimated useful life or remaining lease term. Maintenance and repair expenditures that do not improve or extend the life of assets are expensed as incurred. Depreciation is computed using the straight-line method using the following estimated useful lives:

(dollars in thousands except as where otherwise stated)

Leasehold improvements

Shorter of the lease term or asset useful life

Furniture and equipment

3-7 years

Long-lived assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of long-lived assets held for use are assessed by a comparison of the carrying amount of the asset to the estimated future undiscounted net cash flows expected to be generated by the asset. If estimated future undiscounted net cash flows are less than the carrying amount of the asset then the fair value of the asset is estimated. The impairment expense is determined by comparing the estimated fair value of the asset to its carrying value, with any amount in excess of fair value recognized as an expense in the current period. Undiscounted cash flow projections and estimates of fair value amounts are based on a number of assumptions such as revenue and expense growth rates, estimated holding periods and estimated capitalization rates.

#### **Deferred Move-in Costs**

Direct resident lease origination costs are initially deferred and amortized as community operating expenses over the estimated length of the resident's stay, which approximates 3 years. The deferred direct lease origination costs included in other assets amounted to \$238 and \$258 as of December 31, 2017 and 2016, respectively.

#### **Deferred Lease Costs**

Rent expense is recorded on a straight-line basis over the term of the lease. One or more option periods may be included in the lease term if the Company would incur a significant economic penalty by not renewing the lease. Lease escalations during the term of the lease create a deferred lease liability which represents the excess of rent expense to date over the actual rent paid to date. The Company's lease allows for reimbursements for normal tenant improvements paid by the Company up to a specified threshold. These reimbursements are accounted for as lease incentives as defined by Accounting Standards Codification 840, *Leases*, and are initially recorded as deferred liabilities upon receipt. The incentives are recorded on a straight-line basis as a reduction to lease expense over the term of the lease. The net amount of straight line expense (income) recognized as a result of the amortization of this liability totaled (\$76) and \$29 for the years ended December 31, 2017 and 2016, respectively, and is included in facility lease expense on the accompanying statements of operations. As of December 31, 2017 and 2016, the Company had a deferred lease liability of \$678 and \$753, respectively.

#### **Income Taxes**

The Company is treated as a limited liability company for tax purposes. Generally, no provision for federal and state income taxes has been recorded as payment for income taxes is the responsibility of the individual member.

(dollars in thousands except as where otherwise stated)

#### **Community Operating Expenses**

Community operating expenses are incurred to maintain the operating activities of the Community and include salary and benefits for community employees, repairs and maintenance expenses, food, marketing and advertising, and insurance.

#### **General and Administrative Expenses**

General and administrative expenses are incurred to manage the Community's operations and generally include salary and benefits for employees and other general expenses such as communications and telephone and professional fees.

#### **Subsequent Events**

The Company has evaluated events subsequent to December 31, 2017 through the date the financial statements were available to be issued, March 28, 2018, and determined that no events have occurred which would require additional disclosure.

#### (3) Property and Equipment

Net property and equipment as of December 31, 2017 and 2016 consisted of the following:

		2017	 2016
Leasehold improvements	\$	855	\$ 723
Furniture and equipment		1,150	1,043
Construction in progress		28	125
		2,033	1,891
Accumulated depreciation		(598)	(306)
Property and equipment, net	\$ _	1,435	\$ 1,585

For the years ended December 31, 2017 and 2016, the Company evaluated property and equipment for impairment and no charge was recorded.

#### (4) Accrued Expenses

Accrued expenses as of December 31, 2017 and 2016, consist of the following components:

			2017	_	2016
Accrued salaries and wages		\$	188	\$	200
Accrued vacation			176		198
Accrued insurance reserves			63		49
Other accrued expenses		a	209		101
	Total	\$ _	636	\$	548

(dollars in thousands except as where otherwise stated)

#### (5) Related-Party Transactions

#### Management Agreement

On August 29, 2014, the Company entered into a long-term management agreement with BKD Twenty-one Management Company, Inc. ("BKD"), a related party. Subject to the terms of the agreement, BKD will receive a management fee equal to 5% of gross revenues plus incentives fees as defined in the agreement. Furthermore, out-of-pocket costs and expenses incurred on behalf of the Company by BKD are subject to reimbursement to BKD. The management contract extends through 2029, and has three five-year renewal options. The amount incurred for management fees was \$696 and \$687 for the years ended December 31, 2017 and 2016, respectively.

#### **Community Lease**

On August 29, 2014, the Company entered into a lease agreement (the "Lease") for the use of the S-H Forty-Nine PropCo California Community "PropCo" or "Lessor"), a related party. The term of the Lease is 15 years and is subject to three extension terms of five years each. The Lease contains a \$496 capital refurbishment project allowance for the Community. Under the terms of the Lease, approved capital refurbishment projects will be reimbursed by the Lessor up to the allowance amount. The monthly minimum rent will be increased from time to time for funding provided to the Company by the Lessor for any portion of the capital funding allowance. The Lease requires the payment of base rent which escalates annually through August 2019. Effective September 1, 2019, the base rents will be reset to the fair market value rental and will escalate under the terms of the Lease through August 2024. Beginning September 1, 2024, the base rents will be reset to the fair market value rental and will escalate under the terms of the Lease through the remainder of the term agreement ending in August 2029. Under the terms of the Lease, the fair market value rental is subject to agreement of the Company and the Lessor or will be determined by an appraiser if the parties do not reach an agreement. Additionally, the Lessor may issue notice to the Company requiring it to establish and maintain a repair and maintenance reserve. No such notice has been issued through the date the financial statements were available to be issued. The Company incurred rent expense of \$2,879 and \$2,878 for the years ended December 31, 2017 and 2016, respectively.

A summary of the lease expense and impact of straight-line adjustment for the years ended December 31, 2017 and 2016 are as follows:

	2017	2016
Cash basis payment	\$ 2,955	\$ 2,848
Straight-line change for deferred lease	(42)	64
Straight-line change for lessor		
reimbursements	(34)	(34)
Facility lease expense	\$ 2,879	\$ 2,878

The aggregate amounts of future minimum lease payments, estimated for fair market value reassessment, under the agreement as of December 31, 2017, are as follows:

#### (dollars in thousands except as where otherwise stated)

2018	\$ 3,016
2019	3,106
2020	3,199
2021	3,295
2022	3,394
Thereafter	 25,024
Total (through August 2029)	\$ 41,034

As described above, the future lease payments under the Lease are subject to an adjustment to the fair market value rental beginning in September 2019 and September 2024. The future lease payments presented in the table above include an estimate of additional rent payments subsequent to the rent adjustment in 2019.

#### Cash Management

The Company does not maintain operating cash accounts as all operating cash activities are transacted by the member and settled to the Company through net member contributions on the Statements of Changes in Member's Equity.

Given the Company's cash management and the member's organizational structure including the PropCo, which is operated under common control, the member intends to continue to fund member contributions to the Company as needed.

#### (6) Credit Risk

The Company generally maintains cash on deposit at banks in excess of federally insured amounts. The Company has not experienced any losses in such accounts and management believes the Company is not exposed to any significant credit risk related to cash.

#### (7) Commitments and Contingencies

#### Minimum Liquid Reserve

The CDSS, under Health and Safety code section 1789, requires the Company to maintain minimum debt service and operating reserves for continuing care service providers based on certain financial calculations. The Company holds a reserve balance of \$5,090 and \$4,052 as of December 31, 2017 and 2016, respectively. No additional funding is expected to be required in 2018.

#### Litigation

The Company is subject to legal proceedings and claims that arise in the ordinary course of business. However, management believes the amount of potential liability with respect to these actions will not materially affect the financial position or results of operations of the Company.

(dollars in thousands except as where otherwise stated)

#### **Insurance**

The delivery of personal and health care services entails an inherent risk of liability. Participants in the senior living and health care services industry have become subject to an increasing number of lawsuits alleging negligence or related legal theories, many of which involve large claims and result in the incurrence of significant exposure and defense costs. Through Brookdale Senior Living, Inc. ("Brookdale"), a related party, the Company currently maintains general and professional medical malpractice insurance policies under a master insurance program. In response to these conditions, Brookdale and the Company have increased the staff and resources involved in the quality assurance, compliance, and risk management.

Through Brookdale, the Company currently maintains \$1,000 for single incident and \$3,000 in aggregate for general liability and professional liability protection, with self-insured retentions of \$100 for single incident and \$650 in annual aggregate. Through Brookdale, the Company participates in a self-insured workers' compensation program, with excess of loss coverage provided by third party carriers. The Company's coverage for workers' compensation and related programs included a shared loss worker compensation program through Brookdale. Brookdale maintains workers compensation coverage through a large deductible policy with a current deductible of \$1,000. Through the shared worker compensation program claims costs are allocated between all participants based on community type. Each participant is assigned a loss factor that is applied to budgeted payroll to accrue claims expense under the program to each participant. Through Brookdale, the Company participates in a self-insurance program for employee medical coverage. Loss reserves for employee medical coverage are recorded as liabilities by Brookdale with no allocation made to the Company. The resulting loss expenses incurred by Brookdale are allocated to the Company during the year.

Estimated claims reserves related to this self-insurance program are accrued for the ultimate cost of unpaid reported and unreported claims incurred. The reserves are adjusted regularly based on experience. The Company performs a continuing review of its claims and claim adjustment expense reserves, including its reserving techniques, through the engagement of an external actuarial firm. Since the reserves are based on estimates, the ultimate liability may be more or less than such reserves. The effects of changes in such estimated reserves are included in the results of operations in the period in which the estimates are changed. Such changes in estimates could occur in a future period and may be material to the Company's results of operations and financial position in such period. Accrued insurance reserves were \$321 (\$63 in accrued expenses and \$258 in other long term liabilities) and \$245 (\$49 in accrued expenses and \$196 in other long term liabilities) as of December 31, 2017 and 2016, respectively.

#### **Healthcare Regulations**

The health care industry is subject to numerous laws and regulations of Federal, state, and local governments. These laws and regulations include, but are not necessarily limited to, matters such as licensure, accreditation, government health care program participation requirements, reimbursement for patient services, and Medicare and Medicaid, or other state programs, fraud and abuse. Recently, government activity has increased with respect to investigations and allegations concerning possible violations of fraud and abuse statutes and regulations by health care providers.

(dollars in thousands except as where otherwise stated)

Violations of these laws and regulations could result in expulsion from government health care programs together with the imposition of significant fines and penalties, as well as significant repayments for patient services previously billed. Management believes that the Company is in compliance with fraud and abuse statutes as well as other applicable government laws and regulations. Compliance with such laws and regulations can be subject to future government review and interpretation as well as regulatory actions unknown or unasserted at this time.

As a result of the Company's participation in the Medicare and Medicaid programs, the Company is subject to various government reviews, audits and investigations to verify the Company's compliance with these programs and applicable laws and regulations. CMS has engaged a number of third party firms, including Recovery Audit Contractors ("RAC"), Zone Program Integrity Contractors ("ZPIC"), and Unified Program Integrity Contractors ("UPIC") to conduct extensive reviews of claims data to evaluate the appropriateness of billings submitted for payment. Audit contractors may identify overpayments based on coverage requirements, billing and coding rules or other risk areas. In addition to identifying overpayments, audit contractors can refer suspected violations of law to government enforcement authorities. An adverse determination of government reviews, audits and investigations may result in citations, sanctions and other criminal or civil fines and penalties, the refund of overpayments, payment suspensions, or termination of participation in Medicare and Medicaid programs. The Company's costs to respond to and defend any such audits, reviews and investigations may be significant and are likely to increase in the current enforcement environment, and any resulting sanctions or criminal, civil or regulatory penalties could have a material adverse effect on the Company's business, financial condition, results of operations and cash flow. While management believes all billings are proper and support is maintained, certain aspects of billing, coding and support are subject to interpretation and may be viewed differently by audit contractors. As amount of any recovery is unknown, management has not recorded any reserves related to audits and investigations at this time.

#### Healthcare Reform

The health care industry in the United States is subject to fundamental changes due to ongoing health care reform efforts and related political, economic and regulatory influences. Notably, the Patient Protection and Affordable Care Act and the Health Care and Education Reconciliation Act of 2010 (collectively, the "Affordable Care Act") resulted in expanded health care coverage to millions of previously uninsured people beginning in 2014 and has resulted in significant changes to the U.S. health care system. To help fund this expansion, the Affordable Care Act outlines certain reductions in Medicare reimbursements for various health care providers, including skilled nursing facilities, as well as certain other changes to Medicare payment methodologies. This comprehensive health care legislation has resulted and will continue to result in extensive rulemaking by regulatory authorities, and also may be altered, amended, repealed, or replaced. It is difficult to predict the full impact of the Affordable Care Act due to the complexity of the law and implementing regulations, as well the Company's inability to foresee how CMS and other participants in the health care industry will respond to the choices available to them under the law. The Company also cannot accurately predict whether any new or pending legislative proposals will be adopted or, if adopted, what effect, if any, these proposals would have on the Company's business. Similarly, while the Company can anticipate that some of the rulemaking that will be promulgated by regulatory authorities will affect the

(dollars in thousands except as where otherwise stated)

Company's business and the manner in which the Company is reimbursed by the federal health care programs, the Company cannot accurately predict today the impact of those regulations on the Company's business. The provisions of the legislation and other regulations implementing the provisions of the Affordable Care Act or any amended or replacement legislation may increase costs, decrease revenues, expose the Company to expanded liability or require the Company to revise the ways in which it conducts business.

In addition to its impact on the delivery and payment for health care, the Affordable Care Act and the implementing regulations have resulted and may continue to result in increases to the Company's costs to provide health care benefits to its employees. The Company also may be required to make additional employee-related changes to its business as a result of provisions in the Affordable Care Act or any amended or replacement legislation impacting the provision of health insurance by employers, which could result in additional expense and adversely affect the Company's results of operations and cash flow.



BLC Glenwood-Gardens AL-LH, LLC
S-H OpCo Camarillo, LLC
S-H OpCo Carlsbad, LLC
S-H OpCo Carmel Valley, LLC
S-H OpCo Rancho Mirage, LLC
S-H OpCo San Juan Capistrano, LLC
Emeritus Corporation d/b/a Brookdale
Northridge, Brookdale Fountaingrove,
Brookdale Yorba Linda and Brookdale
San Dimas

**2017 Client Service Communication** 



The Members and Board of Directors

BLC Glenwood-Gardens AL-LH, LLC; S-H OpCo Camarillo, LLC; S-H OpCo Carlsbad, LLC; S-H OpCo Carmel Valley, LLC;

S-H OpCo Rancho Mirage, LLC; S-H OpCo San Juan Capistrano, LLC; and Emeritus Corporation d/b/a Brookdale

Northridge, Brookdale Fountaingrove, Brookdale Yorba Linda and Brookdale San Dimas (collectively the "Companies")

Dear Members and Board of Directors:

We have audited the continuing care reports Forms 5-1 through 5-5 ("the Reports"), prepared pursuant to the requirements of the report preparation provisions of California Health and Safety Code Section 1792, of the Companies for the year ended December 31, 2017, and have issued our report thereon dated April 25, 2018. Professional standards require that we provide you certain information related to the planned scope and timing of our audits. We have communicated such information in our engagement letter dated September 12, 2017. Professional standards also require that we communicate to you certain other matters related to our audits.

This information is intended solely for the use of the Members and Board of Directors, management and others within the aforementioned companies and is not intended to be, and should not be used by anyone other than these specified parties.

We appreciate the confidence you place in LBMC as your business advisor. We strive to help you stay compliant, manage risk, and improve performance in every way as you grow your business.

LBMC, PC

Brentwood, Tennessee April 25, 2018

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	Internal control related matters	(
	Client service is a priority	•

## Qualitative Assessments

Area	Detail
Qualitative Aspects of Accounting Practices – Accounting Policies	Management is responsible for the selection and use of appropriate accounting policies. In accordance with the terms of our engagement letter, we will advise management about the appropriateness of accounting policies and their application. No new accounting policies were adopted and the application of existing policies was not changed during 2017. We are not aware of any transactions entered into by the Companies during the year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the Reports in the proper period.
Qualitative Aspects of Accounting Practices - Estimates	Accounting estimates are an integral part of the Reports prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive due to: (i) their significance to the Reports; and (ii) possibility that future events affecting them may differ significantly from those expected. The most sensitive estimates affecting the Reports relate to:

- · Depreciable lives of property and equipment
- Amortization period of resident leasehold intangibles

We have reviewed and evaluated all areas where management's estimates significantly impact the Reports and have concluded that they are reasonable in the context of the Reports taken as a whole.

# Interaction with Management, Independence, and Other Matters

Area	Detail
Difficulties Encountered in Performing the Audit	For purposes of this report, "difficulties" may include matters such as:  • the unavailability of, or significant delays in management's providing information,  • an unreasonable time frame within which to complete the audit,  • extensive unexpected effort required to obtain audit evidence, or  • restrictions imposed on the auditor by management.  We encountered no significant difficulties in performing and completing our audits.
Disagreements with Management	For purposes of this report, professional standards define "disagreements with management" as a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the reports or the auditors' reports. We are pleased to report that no such disagreements arose during the course of our audits.
Management Consultations with Other Independent Accountants	In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If consultation involves application of an accounting principle to the Companies' Reports or a determination of the type of auditors' opinion that may be expressed on those Reports, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.
Management Representations	We have requested certain representations from management that are included in the management representation letter dated April 25, 2018.
Independence	We are not aware of any relationships between our firm and the Companies that, in our professional judgment, may reasonably be thought to bear on our independence that have occurred during the period from January 1, 2017 through the date of this report.
Corrected and Uncorrected Misstatements	Professional standards require us to accumulate all misstatements identified during the audit other than those that are trivial, and communicate them to the appropriate level o management. No misstatements were detected as a result of our audit procedures.

## **Internal Control Related Matters**

In planning and performing our audit of the Reports, we considered the Companies' internal control over accounting and financial reporting ("internal control") as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the Reports, but not for the purpose of expressing an opinion on the effectiveness of the Companies' internal control. Accordingly, we do not express an opinion on the effectiveness of the Companies' internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies in internal control, such that there is a reasonable possibility that a material misstatement of the Companies' Reports will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control was for the limited purpose described in the first paragraph and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and, therefore, material weaknesses or significant deficiencies may exist that were not identified. Given these limitations, during our audit, we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

# Client Service is a Priority

For additional information or if you have questions please contact the Audit Service Team Leaders.

Andrew S. Bissonnette 615-309-2209 Direct abissonnette@lbmc.com

Laura L. McGregor 615-309-2289 Direct Imcgregor@lbmc.com

#### CONTINUING CARE RESERVE REPORT PART 5





#### **INDEPENDENT AUDITORS' REPORT**

The Member S-H OpCo Carmel Valley, LLC:

We have audited the accompanying continuing care reserve report Forms 5-1 through 5-5 (the "Reports") of S-H OpCo Carmel Valley, LLC (the "Company"), as of December 31, 2017. The Reports have been prepared by management using the report preparation provisions of California Health and Safety Code Section 1792.

#### Management's Responsibility

Management is responsible for the preparation and fair presentation of the Reports in accordance with the requirements of California Health and Safety Code Section 1792; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of Reports that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on the Reports based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the Reports are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the Reports. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the Reports, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the Reports in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion of the effectiveness of the Company's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the Reports.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the Reports present fairly, in all material respects, the liquid reserve requirements of the Company as of December 31, 2017, in conformity with the report preparation provisions of California Health and Safety Code Section 1792.

#### **Basis of Accounting**

The accompanying Reports were prepared in accordance with the report preparation provisions of California Health and Safety Code Section 1792, which is a basis of accounting other than accounting principles generally accepted in the United States of America. The Reports are not intended to be a complete presentation of the Company's assets, liabilities, revenues and expenses. Our opinion is not modified with respect to this matter.

#### Restriction on Use

Our report is intended solely for the information and use of the Company and for filing with the California Department of Social Services and should not be used by anyone other than these specified parties. However, this report is a matter of public record and its distribution is not limited.

LBMC, PC

Brentwood, Tennessee April 25, 2018

FORM 5-1 LONG-TERM DEBT INCURRED IN A PRIOR FISCAL YEAR (Including Balloon Debt)

			(Including Danoon D		7-8
Long-Term Debt Obligation	(a) Date Incurred	(b) Principal Paid During Fiscal Year	(c) Interest Paid During Fiscal Year	(d) Credit Enhancement Premiums Paid in Fiscal Year	(e) Total Paid (columns (b)+ (c)+ (d))
1					
2					
3					
4					
5					
6					
7					
8					
			\$0.00	\$0.00	\$0.00

(Transfer this amount to Form 5-3, Line 1)

NOTE: For column (b), do not include voluntary payments made to pay down principal.

PROVIDER: S-H OpCo Carmel Valley, LLC

# FORM 5-2 LONG-TERM DEBT INCURRED DURING FISCAL YEAR (Including Balloon Debt)

Long-Term Debt Obligation	(a) Date Incurred	(b) Total Interest Paid During Fiscal Year	(c) Amount of Most Recent Payment on the Debt	(d) Number of Payments over next 12 months	(e) Reserve Requirement (see instruction 5) (columns (c) x (d))
1					
2					
3					
4					
5					
6					
7					
8					
	TOTAL:	\$0.00	\$0.00	\$0.00	\$0.00

(Transfer this amount to Form 5-3, Line 2)

NOTE: For column (b), do not include voluntary payments made to pay down principal.

PROVIDER: S-H OpCo Carmel Valley, LLC

FORM 5-3 CALCULATION OF LONG-TERM DEBT RESERVE AMOUNT

1	Line	TOTAL	
1	Total from Form 5-1 bottom of Column (e)		\$ -
2	Total from Form 5-2 bottom of Column (e)		\$ -
3	Facility leasehold or rental payment paid by provider during fiscal year. (including related payments such as lease insurance)		\$ 2,879,000
4	TOTAL AMOUNT REQUIRED FOR LONG-TERM DEBT RESERVE:		\$ 2,879,000

PROVIDER: S-H OpCo Carmel Valley, LLC

FORM 5-4
CALCULATION OF NET OPERATING EXPENSES

2,879,000	\$	14,695,000
( <del>**</del> )		
975,000	\$	4,146,000
	-\$	10,549,000
	\$	28,901
	\$	2,168,000
	975,000	975,000 - \$ \$ \$ \$

#### FORM 5-4 CALCULATION OF NET OPERATING EXPENSES RECONCILIATION OF LINE 2E

	Car	mel Valley
		93.04%
Revenues received during the fiscal year for services to persons who did not have a continuing care contract (Line 2E)	\$	975,000
Revenues received from continuing care residents		13,034,000
Cash received for "Resident Revenue"*	\$	14,009,000

Cash received for Resident Revenue is allocated between revenues received from residents and revenues received from persons who did not have a continuing care contract based on the weighted average determined on line 11 of Form 1-1.

\* Conversion of GAAP Resident Revenue to Cash Basis Resident Revenue

Revenue from Resident Services and Ancillary Services, per Statement of Operations	\$ 13,980,000
Less: Accounts Receivable at 12/31/17	858,000
Plus: Accounts Receivable at 12/31/16	 887,000
Revenue from Resident Services, cash basis	\$ 14,009,000

#### FORM 5-5 ANNUAL RESERVE CERTIFICATION

Provider Name: S-H OpCo Carmel Valley, LLC						
Fiscal Year Ended: <u>December 31, 2017</u>						
We have reviewed our debt service reserve and operating expense reserve requirements as of, and for the period ended 12/31/17 and are in compliance with those requirements.						
Our liquid reserve requirements, computed using the audited financial statements for the fiscal year are as follows:						
			Amount			
[1] Debt Service Reserve Amount		\$	2,879,000			
[2] Operating Expense Reserve Amount		\$	2,168,000			
[3] Total Liquid Reserve Amount:	[	s	5,047,000			
Qualifying assets sufficient to fulfill the above requirements are held as follows:			ī.	noun	ı.	
			(market value			ter)
Qualifying Asset Description		Debt S	iervice Reserve		Opern	ting Reserve
[4] Cash and Cash Equivalents		\$	2,879,000		\$	2,211,000
[5] Investment Securities						
[6] Equity Securities						
[7] Unused/Available Lines of Credit						
[8] Unused/Available Letters of Credit						
[9] Debt Service Reserve					(not app	licable)
[10] Other:						
(describe qualifying asset)  Cash reserve account held at bank. See attached year end statement.						
Cash reserve account neju at bank. See attached year chu statement.						
Total Amount of Qualifying Assets	****		0.000.000	FLAT		2,211,000
Listed for Liquid Reserve:	[11]	****	2,879,000			2,168,000
Total Amount Required:	[13]		2,879,000	[16]		43,000
Surplus/(Deficiency):	[15]			[10]		45,000
Corruy Beus		Date:	4-24-1	8		
(Authorized Representative)						
Carrey Beers, Secretary						
(Title)						

#### S-H OpCo Carmel Valley, LLC Additional Disclosure to Form 5-5 December 31, 2017

#### Disclosures per H&SC section 1790(a)

i The per capita costs of operation:

Form 1-2 1. Total Operating Expense

\$14,695,000

Form 1-1 7. Number at end of year

140

Total costs per resident

\$104,964

ii The construction in progress was funded through the communities own funds, no new financing was made in FY 2017 for construction. In addition, there were no contingency amounts nor any funds set aside for future projects.

#### Form 5-5 Qualifying Assets as of December 31, 2017:

• Restricted cash account held at The Private Bank. Balance @ 12/31/17 = \$5,090,000 - see attached

## FORM 7-1 REPORT ON CCRC MONTHLY SERVICE FEES

	RESIDENTIAL <u>LIVING</u>	ASSISTED LIVING	NURSING
[1] Monthly Service Fees at			
beginning of reporting period:	2006	04.017	20.004
(indicate range, if applicable)	N/A	\$4,917	\$9,994
[2] Indicate percentage of increase			
in fees imposed during reporting period:	27/4	4.2%	3.2%
(indicate range, if applicable)	N/A	4.2%	3,276
☐ Check here if monthly service fees at this community were <u>not</u> increased during the			
reporting period. (If you checked this box, please skip down to the bottom of this			
form and specify the names of the provider and community.)			
[3] Indicate the date the fee increase was implemented: <u>1/1/2017</u>			
(If more than 1 increase was implemented, indicate the dates for each increase.)			
[4] Check each of the appropriate boxes:			
X Each fee increase is based on the provider's projected costs, prior year per capita costs,			
and economic indicators.			
X All affected residents were given written notice of this fee increase at least 30 days			
prior to its implementation.			
X At least 30 days prior to the increase in monthly service fees, the designated representative of the provider convened a meeting that all residents were invited to attend.			
X At the meeting with residents, the provider discussed and explained the reasons for the increase, the basis for determining the amount of the increase, and the data used for calculating the	e increase.		
X The provider provided residents with at least 14 days advance notice of each meeting held to discuss the fee increases.			
X The governing body of the provider, or the designated representative of the provider			
posted the notice of, and the agenda for, the meeting in a conspicuous place in the			
community at least 14 days prior to the meeting.			
[5] On an attached page, provide a concise explanation for the increase in monthly service fees			
including the amount of the increase.			
PROVIDER: S-H OpCo Carmel Valley, LLC			
COMMUNITY: Brookdale Carmel Valley			

[5] Monthly service fees increased due to rate changes from annual increases from both billing and market rate adjustments of 3.2-5.4%. Additional factors affecting average for the year include new or burning off incentives, resident turnover, and market evaluations.

Date Prepared: 4/27/18

# Continuing Care Retirement Community Disclosure Statement General Information

FACILITY NAME: Brookdale Ca	rmel Valley					
ADDRESS: 13101 Hartfield Av	enue, San Diego,	CA	ZIP CODE: 9		E: 858-259-2222	
PROVIDER NAME: S-H OpCo (	Carmel Valley, LL0	0			OpCo Carmel Valle	y, LLC
RELATED FACILITIES: Please se	ee below for other C	CCRCs	RELIGIOUS A	AFFILIATION: None		
YEAR # OF	☐ SINGI	.E 🖸 MULTI-		MIL	LES TO SHOPPING CTR	
OPENED: 1999 ACRES:	4.1 STOR	Y STORY	□ OTHER:		MILES TO HOSPITAL	: 6
					* * * * * * * * *	* * * * * *
NUMBER OF UNITS:	RESIDENTIA			ALTH CARE		
	RTMENTS — STUDIO:			ING: 90 beds		
	RTMENTS — 1 BDRM:	-		ING: 45 beds		
	RTMENTS — 2 BDRM:	-		ARE: 24 beds		
	COTTAGES/HOUSES:		DESCRIPTION: > _De	ementia Care		
RLU OCCUPANC	Y (%) AT YEAR END:	0	>		* * * * * * * * * * *	e ste ste ste ste ste ste
TYPE OF OWNERSHIP:	NOT-FOR-PROFIT	☑ FOR- PRO				
	CONTINUING CARE  ASSIGNMENT OF A			ANCE FEE Bership	☐ FEE FOR SERVICE☐ RENTAL	
REFUND PROVISIONS: (Checa						
RANGE OF ENTRANCE FEES:			LONG-TER	M CARE INSURAN	ICE REQUIRED? L	TI AF2 MINO
HEALTH CARE BENEFITS INC	CLUDED IN CONT	RACT: None			,	
ENTRY REQUIREMENTS: MI						
RESIDENT REPRESENTATIVE						
> A resident representative r			governing body periodically	to discuss budge	ting and other resid	ent matters.
* * * * * * * * * * * * * *	* * * * * * * * *		* * * * * * * * * * * * *	* * * * * * * * *	* * * * * * * * *	: * * * * * *
			ERVICES AND AMENITIES		ED IN FEE FOR EVI	TO A CHARCE
<b>COMMON AREA AMENITIE</b>		FEE FOR SERVICE	SERVICES AVAILAB			TRA CHARGE
BEAUTY/BARBER SHOP		区	HOUSEKEEPING ( TIMES/			
BILLIARD ROOM			MEALS (/DAY)			
BOWLING GREEN			SPECIAL DIETS AVAILABLE		V	
CARD ROOMS	<b>☑</b>		OA HOUR EMENCENCY DECDO	ucr	[]	
CHAPEL			24-HOUR EMERGENCY RESPON			
COFFEE SHOP			ACTIVITIES PROGRAM			
CRAFT ROOMS		닏	ALL UTILITIES EXCEPT PHONE		띰	
EXERCISE ROOM			APARTMENT MAINTENANCE		<sup>교</sup> 교 교	
GOLF COURSE ACCESS			CABLE TV			
LIBRARY	$\overline{\mathbf{v}}$		LINENS FURNISHED			$\exists$
PUTTING GREEN		므	LINENS LAUNDERED		님	
SHUFFLEBOARD			MEDICATION MANAGEMENT			
SPA			NURSING/WELLNESS CLINIC			
SWIMMING POOL-INDOOR			PERSONAL HOME CARE			
SWIMMING POOL-OUTDOOR			TRANSPORTATION-PERSONAL			
TENNIS COURT			TRANSPORTATION-PREARRAN OTHERCommunity Outings	אטנט	<b>U</b>	
WORKSHOP			UTHEKCommunity Callings		I I	Ц
OTHER Internet Cafe/iPads						

All providers are required by Health and Safety Code section 1789.1 to provide this report to prospective residents before executing a deposit agreement or continuing care contract, or receiving any payment. Many communities are part of multi-facility operations which may influence financial reporting. Consumers are encouraged to ask questions of the continuing care retirement community that they are considering and to seek advice from professional advisors.

OTHER CCRCs Brookdale Carlsbad	LOCATION (City, State) Carlsbad, CA	PHONE (with area code) (760) 720-9898
Brookdale Carmel Valley	San Diego, CA	(858) 259-2222
Brookdale Rancho Mirage	Rancho Mirage, CA	(760) 340-5999
Brookdale San Juan Capistrano	San Juan Capistrano, CA	(949) 248-8855
Brookdale Camarillo	Camarillo, CA	(805) 388-8086
Brookdale Riverwalk	Bakersfield, CA	(661) 587-0182
Brookdale Northridge	Northridge, CA	(818) 886-1616
Brookdale San Dimas	San Dimas, CA	(909) 394-0304
Brookdale Fountaingrove	Santa Rosa, CA	(707) 566-8600
Brookdale Yorba Linda  MULTI-LEVEL RETIREMENT COMMUNITIES  N/A	Yorba Linda, CA LOCATION (City, State)	(714) -777-9666  PHONE (with area code)
FREE-STANDING SKILLED NURSING	LOCATION (City, State)	PHONE (with area code)
SUBSIDIZED SENIOR HOUSING N/A	LOCATION (City, State)	PHONE (with area code)

(EXPENSES) TRANCE PRIZATION CE FEES	4,645,215 4,557,570 87,645 - 177,087 13 264,745		12,345,565 13,054,418 (708,853) - 2,115,403 - 1,307,055		13,835,000 13,641,000 194,000 2,878,000 (47,000)		13,980,000 14,403,000 (423,000) 2,879,000 1,382,000
(EXPENSES)  TRANCE PRIZATION  CE FEES	4,557,570 87,645 - 177,087		13,054,418 (708,853) - 2,115,403		13,641,000 194,000 2,878,000 (47,000)		14,403,000 (423,000) 2,879,000
(EXPENSES)  TRANCE PRIZATION  CE FEES	4,557,570 87,645 - 177,087		13,054,418 (708,853) - 2,115,403		13,641,000 194,000 2,878,000 (47,000)		14,403,000 (423,000) 2,879,000
E (EXPENSES)  TRANCE PRIZATION  CE FEES	87,645 - 177,087		(708,853) - 2,115,403		194,000 2,878,000 (47,000)		(423,000) 2,879,000
E (EXPENSES)  TRANCE PRIZATION  CE FEES	87,645 - 177,087		(708,853) - 2,115,403		194,000 2,878,000 (47,000)		(423,000) 2,879,000
TRANCE PRIZATION	- 177,087 13		- 2,115,403 -		2,878,000 (47,000)		2,879,000
TRANCE STIZATION	13		-		(47,000)		-
TRANCE STIZATION	13		-				1,382,000
TRANCE PRTIZATION  ACCE FEES			1,307,055		(2,731,000)		<u>-</u>
RTIZATION :	264,745		1,307,055		(2,731,000)		
* * * * * * *	÷						(1,920,000)
* * * * * * *			<u> </u>				<u> </u>
	* * * * * *	* * * * * * *	* * * * * * *	* * * *	* * * * * * *	* * * * *	*****
T (as of most rece	ent fiscal yea	ar end)					
OUTSTAND		INTEREST	DATE		DATE		AMORTIZATION
BALANC	<u> </u>	RATE	ORIGINA	ATION	MATU	RITY	PERIOD
	CAC	* * * * * * *	* * * * * * *	* * * *	* * * * * * *	****	* * * * * * * * * *
			2015		2016		2017
(option	nal)			.11		.0	09
		1.06		1.0			98
		0					.15)
		2					
-							* * * * * * * * * * *
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* * * * * * * * * * * * * * * * * * *				* * * *	2016	* * * * * *	2017
2014	%	2015	* * * * * * * * * * * * * * * * * * *	* * * *	2016	%	2017
2014	<b>%</b> 7% 4,8	<b>2015</b>		* * * *	2016	%	2017
2014 13. <sup>-</sup> 16.9	<b>%</b> 7% 4,8 9% 5,7	<b>2015</b> 334 799		* * * *	2016	%	2017
2014	<b>%</b> 7% 4,8 9% 5,7	<b>2015</b>		* * * *	2016	%	2017
2014 13. <sup>-</sup> 16.9	%       7%     4,8       9%     5,7       4%     7,5       -	<b>2015</b> 334 799		4,719	10	%	2017
2014 13. 16.9 44	%       7%     4,8       9%     5,7       4%     7,5       -     9%       4,7	<b>2015</b> 334 799 576	%	4,719			-
_	2015 C Medians Percen	2015 CCAC Medians 50 <sup>th</sup> Percentile (optional)	2015 CCAC Medians 50 <sup>th</sup> Percentile (optional)	2015 CCAC Medians 50 <sup>th</sup> Percentile 2015 (optional)	2015 CCAC Medians 50 <sup>th</sup> Percentile 2015 (optional) .11	2015 CCAC Medians 50 <sup>th</sup> Percentile 2015 2016 (optional) .11	2015 CCAC Medians 50 <sup>th</sup> Percentile 2015 2016  (optional) 1.06 1.00 2016

#### **FINANCIAL RATIO FORMULAS**

#### LONG-TERM DEBT TO TOTAL ASSETS RATIO

Long-Term Debt, less Current Portion
Total Assets

#### **OPERATING RATIO**

**Total Operating Expenses** 

- Depreciation Expense
- Amortization Expense

Total Operating Revenues — Amortization of Deferred Revenue

#### **DEBT SERVICE COVERAGE RATIO**

Total Excess of Revenues over Expenses
+ Interest, Depreciation, and Amortization Expenses
Amortization of Beferred Revenue + Net Proceeds from Entrance Fees
Annual Debt Service

#### DAYS CASH ON HAND RATIO

Unrestricted Current Cash & Investments
+ Unrestricted Non-Current Cash & Investments

(Operating Expenses —Depreciation — Amortization)/365

NOTE: These formulas are also used by the Continuing Care Accreditation Commission. For each formula, that organization also publishes annual median figures for certain continuing care retirement communities.